

b6

	y.		
eld File No	٠,		
erial # of Origin	ating Docur	nent	
O and File No.	<u>87A -</u>	40459	<u>L.</u>
ate Received	10/18/	88	
rom <u> </u>	MANE OF CONTRID	ITOD	
	ADDDEOG OF CONTE	OUTOD:	
Sun	ADDRESS OF CONTRI	<u>C</u>	, ————————————————————————————————————
y _			
Be Returned 🗆	Yes □ No Red	eipt Given [] Yes □ No
l Yes · □ No tle:	•		
			ë k g
afaranaa.			
eference:	(Communicatio	n Enclosing Material)
escription:	(Communication	n Enclosing Material	
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
	Original not	es re intervi	

b6 b7C

The age - or wo count has full Celtaouph to faken to pres of

shopy DRAMS to Musiano vent to Sur instiad of to Subo. told these don't know who I know finds pretty wellexplain what's soing on wait one comes to us al open Er Ales bratt = explair co.'s porter to That surs do everything

Flat Mil hamer Le wasn 4 auound	
for the definition of the second second	
for the definition of the second second	
for the desired the second to around	001 b6 b7c
Flot det hamen - Le wasn 4 anound	a fur
Flot det hamen - Le wasn 4 anound	
Flot det hamen - Le wasn 4 anound	to ceck
	sen at
	ra Light
	That mi aumen
	Le wasn of
	around
	TO SECURITION OF THE PROPERTY
	Markan markam kan ang ang tang kan ta ang ang ang ang ang ang ang ang ang an
	المانية المستوارية الم
	e mander of the company of the compa
en e	
and and the control of the control o	and an analysis of the contract of the contrac

07/08/96 18:13:10 Closed Cases with pending Collected Items 01/01/1991 thru 12/31/1991 Collected Item Type: General Category Type: All

ICMIPR06 Page

Case Number: SF-087A-40454

Case Agent: FROCHT LINDA L

Closed: 01/17/91

Cat/Num Acquired Type Barcode Anticipated Dispostion and Date

Description

10/28/1988 G E0081889

DESTROY

1B1; CHIP ROOM PROCEDURES

INVENTORY LIST IMPORT LOG

ATARI 1ST AND 2ND QUARTER REPORTS

SHIP DECLARATION

ATARI SECURITY SIGN-IN REGISTER

DOVE PACKING LIST

ATARI SHIPPING DELARATION

KUEHNE & NAGLE DELIVERY RECEIPT

TEDDY B-AIR FRIEGHT DELIVERY

un Sub (s) Illegal importation & Sale of Integrated Circuits by Atari corp, 1196 Borregas Ave & sunnyvale eA.

> b6 b7C



you have This in SJ - Location: STECR

b6

EVIDENCE (PACKAGE COPY)

	D-1-
	Date 10/31/88
Fitle and Character of Case	20,02,00
UNSUB(S) ILLEGAL IMPORTATION AND SALE OF ICH BY ATARI CORP)
•	
Daté Property Acquired Source From Which Property Acquiréd	,
10/28/88	
SJRA BULKY Reason for Retention of Property	and Efforts Made to Dispose of Same EVIDENCE
	t Assigned Case
□ Yes ½ No SĀ	SA L
Yes 🖟 No Grand Jury Material - Disseminate Only Pursuant to Rule 6(e), Fe	ederal Rules of Criminal Procedure.
Description of Property or Exhibit	
1) CHIP ROOM SECURITY PROCEDURES	.
2) INVENTORY LIST "C101712" (2 PAGES) 3) IMPORT LOG 9/NX 21/88	
4) ORIGINAL SHIP DECLARATION "D48197"	
5) DELIVERY RECEIPT, FILE# 88104 6) TEDDY B-AIR FREIGHT DELIVERY RECEIPT# 81940	46171
7) ATARI SECURITY SIGN-IN REGISTER DATED 9/12/88	3
3) PACKING LIST DATED 9/28/88	
9) DELIVERY ORDER DATED 10/10/88, 10) " " " " " " " "	GARRIER: FLYING TIGER UNITED AIRLINES
11) ATARI SHIPPING DECLARATION SHIPPED TO MP	, DATED 9/12/88
12) ATARI 1988 1st QUARTER BEPORT 13) " 1988 2nd QUARTER REPORT	
13) " 1988 2nd QUARTER REPORT	
va de la	
For Valuable and/or Narcotics Evidence Only	
Signature of Two Evidence Bag Seal # Special Agents	
Verifying and Sealing Bag Contents	
SEMIANNUAL INVENTORY CERTIFICATION TO JUSTIFY RETENTION (OE DRODEDTY (Initial and Data)
OLIVIANINOAL INVENTIONT CENTIFICATION TO JUSTIFT RETENTION (
	0/PT 70434~ [D]
	BLOOK STAIVIF
	SEARCHED INDEXED
87A-40454-1B1	SERIALIZE VATO FILED A SO
Field File # 87A-40454-1B1	OCT 3 1 1988
00:	FBI — SAN FRANCISCO
	

CHAIN OF CUSTODY

Accepted Custody	Dato	Timo	Rologsod Custody	Dato	Timo
Signature	المخين				-,09
Reason Willyce Sol D	3,5	10,28/88	10 Walt-bulker	1931/28	97
Signature _	10/2/	900		52%	1.43
Reason	188	A	John SV: Finelet	1/19	b6
Signature	-	15			b7
Reason Revuis of evidence	5/27/89	1:7p	TO da/Bullo	11/19/9	100
Signature		10:30	Olational Dec	9/201	
SAN JOSE RA BULKY	1/19/90	10: AM	Olistiquel Dec	9/24/4	3.3%
Signature	-				
Reason					
Signature	-				
Reason			-		
Signature					
Reason	()H	1			
Signature	300	1 · HL8			
Reason	7107)	020			
Signature	- '				
Reason					
Signature	-				
Reason					
Item No.			Remarks		_
1/22/21 - See note whiches	jou	W LLF	, KJK		
			-		
	<u></u>				
, ,	<u> </u>	,	•		

Memorandum



SAC, SAN FRANCISCO (87A-

Date 9/9/88

From:

Subject:

UNSUB(S); TLLEGAL IMPORTATION AND SALE OF INTEGRATED CIRCUITS BY ATAKI CORPORATION 1196 BORREGAS AVE.

SUNNYVALE, CA;

ITSP; FBW 00: SF

On 9/8/88 SF

furnished the following

information:

ATARI Corporation has been importing large quantities of integrated circuits from Taiwan, which arrive in boxes marked "Software," not integrated circuits. Upon receipt, the circuits are put in a special location at the facility at 390 Caribbean Dr., Sunnyvale, and are kept undestrict lock and key. They are then sold to other companies, whose representatives arrive and jokingly sign in using fictitious names. Payment is made by the buyers issuing blank cashiers' checks. Source has seen these in the amounts of 1.5 million dollars and 8 million dollars. This money is deposited in a bank account in New York. Source is certain that what is declared on the incoming custom's declaration is not the correct information, and source is certain that Atari is purchasing the circuits for approximately three dollars apiece, and is selling them for up to sixty-five dollars apiece.

In view of the above, it is recommended that an 87A-NEW case be opened and assigned to writer.

LLF/11f (2)

b6 b7C

	Date
Title and Character of Case	10/31/88
UNSUB(S) ILLEGAL IMPORTATION AND SALE OF Icb BY ATARI COR Date Property Acquired Source From Which Property Acquired	RP
10/28/88 Location of Property or Bulky Exhibit Reason for Retention of Propert S JRA BULKY	ty and Efforts Made to Dispose of Same EVIDENCE
To Be Returned See Serial Agent Submitting Property or Exhibit Agent Submitting Property Agent P	nt Assigned Case
☐ Yes ☑ No S	SA b7
☐ Yes ☐ No Grand Jury Material - Disseminate Only Pursuant to Rule 6(e), F	ederal rules of Criminal Procedure.
Description of Property or Exhibit 1) CHIP ROOM SECURITY PROCEDURES	
2) INVENTORY LIST "C101712" (2 PAGES) 3) IMPORT LOG 9/8% 21/88 4) ORIGINAL SHIP DECLARATION "D48197" 5) KUEHNE & NAGEL DELIVERY RECEIPT, FILE# 8810 6) TEDDY B-AIR FREIGHT DELIVERY RECEIPT# 81940 7) ATARI SECURITY SIGN-IN REGISTER DATED 9/12/8 8) DOVE PACKING LIST DATED 9/28/88 9) KUEHNE & NAGEL DELIVERY ORDER DATED 10/10/88 10) " " " " " " " " " " " " " " " " " " "	88 8, CARRIER: FLYING TIGER "UNITED AIRLINES
For Valuable and/or Narcotics Evidence Only Evidence Bag Seal # Special Agents Verifying and Sealing	,
Bag Contents SEMIANNUAL INVENTORY CERTIFICATION TO JUSTIFY RETENTION	N OF PROPERTY (Initial and Date)
Field File # _87A_40454_181 OO: ORIGINAL (FILE COPY)	BLOCK STAMP SEARCHED INDEXED SERIALIZED FILED 1 OCT 3 1 1988 EBI — SAN FRANCISCOS

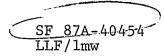
SF 87A-40454 LLF/1mw

1

The following investigation was conducted by SA

AT SANTA CLARA, CALIFORNIA advised that STYRA On September 9, 1988, was located at 2161 Hutton Drive, Carrolton, Texas, telephone number (214) 484-7812 Source provided a handwritten list of dates, along with document numbers, destinations and individuals associated with shipments of integrated circuits which had arrived at Atari. Information on the list includes the following: Destination Actual Sale Documentation Part Number · Document Number and Quantity 74761 DRAM August 22, Styra -- . Koral International 1988 1:10 p.m. sign-in <u>vehicle</u> license ., -,- 🙃 . To be deliverd 7 cartons August 18. Styra by | 1988 Koral International, 1:35 p.m. August 10, . Amor 88810-1 1988 Koral International 12,985 10:50 a.m. August 24, 10,000 Styra 88824-1 1988 10:29 a.m. (signed in as NSC) Koral International Source advised that the individuals associated with Koral and and International are also use the name He has seen

Another purchaser of the DRAMS is Classic Performance, which is located on the East Coast. When they pick up integrated circuits, they check the boxes in at the airport. Last Friday, September 2, 1988, they purchased 100,000 circuits for 1.5 million dollars.



1

The following investigation was conducted by SA
AT MOUNTAIN VIEW, CALIFORNIA
On September 9, 1988, advised that Koral International Corporation, 687 N. Pastoria, Sunnvvale, California is run by an and a a The company acts as a "go between" between companies and manufacturers. They have a reputation for having no scruples and are intent on making money regardless of whatever sleazy transactions are necessary.

87A-40454 -3

_SF 87A-40454
LLF/1mw
$\frac{1}{2}$
The following investigation was conducted by
SA
AT SUNNYVALE, CALIFORNIA
On September 9, 1988, advised that a
shipment of one Mega Byte DRAMS arrived at Atari, 390 Caribbean,
at noon on September 9, 1988. When they arrived there were
already 300,000 Fuiitsu DRAMS in the special room. These parts
were labeled Source heard who
formerly worked at National Semi Conductor and who began working
at Atari in June and appears to be in the
DRAMS, state that said to not tell you
guys what's going on". further stated that Atari was
paying their taxes on the incoming shipments, and that they were
not violating any laws, and it was only a question of business
ethics. Source further stated that every
single thing concerning the transactions. did
from the special storage room except
fro the August and September files.

RECORD OF	INFORMATION FURNISHED OTHER AG	ENCIES
Orally 9/12/88 (date)	Written Communication(date) .
Information concerning: (Include NARC Importation 2)	COTICS MATTERS here.) Intlegrated Circle.	ite by
Information furnished from File, Serial, a 100 9/12/88 (date) U. S. Customs	and Page Number:a continuing disclosure	was intiated with :
(agency) of the investigation.	·,	
Information furnished to:	al agent	b7
Remarks:		
		<u>uf</u>
•	:	SEARCHED MINDEXED SERIALIZED SERI
Employee Furnishing Inform	nation	87A-40454-5

SF 87A-40454 LLF/1mw

1

The following investigation was conducted by
SA SA
A'I SAN JOSE, CALIFORNIA
On
Also, on 1988, a of MP Systems of Los Angeles arrived to purchase DRAMS, which were counted out to him by Atari employee The payment for the DRAMS (\$119,000), was wired in and of MP, put in an order for 40.000 more DRAMS.

Source advised that an annual report to Atari shareholders stated that Atari was unable to pay any dividend to shareholders because of the slow down caused by the shortage of DRAMS and their ability to produce ST computers. Atari also claimed a deferred income tax.

SF 87A-40454 -LLF-/-1:mw--The following investigation was conducted by SA AT SAN JOSE, CALIFORNIA On September 13, 1988, U.S. Customs Agent advised that Atari "UF" Corporation, 1196 Borregas Avenue, Sunnyvale, California had records of numerous imports under shippers declaration Their registered , of 1,057 entries per year, only 14 broker was were intensive, most were duty free and required no examination on entry through San Francisco International Airport. For July and August there were 11 entries, July 29, 1988, August 2, 1988, August 9, 1988, August 12, 1988, August 15, 1988, August 19, 1988 and August 22, 1988. AT SAN JOSE, CALIFORNIA On September 13, 1988, a review of records at City of Sunnyvale Business License Section determined that Koral International, 687 N. Pastoria Avenue, was licensed to do business February, 1986 type of business electronics sales. The was and the business phone number was shown as (408) 732-1515.

AT SAN BRUNO, CALIFORNIA

On September 13, 1988 a review of records at Sambruno Business License Section determined that Teddy Bear Express, 881 Sneath Lane, telephone number (415) 589-9100 did not have a San Bruno business license.

87A-40454-9

SF 87A-40454 LLF/-lmw

1

The following investigation was conducted by SA

AT SANTA CLARA, CALIFORNIA

On September 16, 1988, advised that a shipment of 40,000 DRAMS was being readied for MP Systems, 23341 Del Lago Drive, Laguna Hills, California, for pick up at 11:00 a.m. were preparing the order for shipment. The money was supposed to be wired in, since Atari had apparently changed their policy and did not want any more cashier's checks.

87A-40454-8

SF 87A-40454-LLF/1mw

	<u></u>	
The following	investigation was	conducted by SA
		·
AT SUNNYVALE, CALIFORN	<u>IIA</u>	
	Last Name Unknown Source also advise at, the name MP was a pricked up a shipmatorice.	wn (LNV) of Koral had distant the first time. on the invoice, but ent, the name STYRA toried the DRAMS
currently stored in the the following part num		Atari, and he hoted
Part Number	Manufacturer	Date Code
	Fujitsu Fujitsu AT&T Mitsubishi Fujitsu	(bottom marking)

SF 87A-40454 LLF/1mw

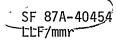
1

<u> </u>
The following investigation was conducted by SA
· ·
AT SAN JUSE, CALIFORNIA
On September 16, 1988, SA U.S. Customs, advised that there were no customs duties on 256K DRAMS being imported into the United States, but that there were duties on 64K RAMS being imported into the U.S. also determined that there were 11 entries made by Atari July 29, 1988 through August 29, 1988, and that no software or video games were claimed.
On September 22, 1988, U.S. Customs Agent advised that an incoming shipment under Northwest Airlines had been examined by U.S. Customs on September 22, 1988, and that it contained NEC and American Micro Technology integrated circuits. No duty was paid on the shipment and the declared value was \$750,000. Entry documents with the shipment referred to 64Kx4 circuits to be shipped in the future. An actual count of the shipment was not taken.
On September 27, 1988, U.S. Customs Agent advised that Atari had been undergoing a regular audit for approximately a year, but that this was a routine process and the audit had disallowed only 24 claims.

1

The following investigation was conducted by SA AT SUNNYVALE, CALIFORNIA On September 20, 1988, SF L advised that 100,000 pieces of 64K RAMS were sold to Koral International, and that the rest of the integrated circuits in the "special" room had been sold to MP Systems. Source further advised that 150,000 more of the 64K and 256K DRAMS were expected to be delivered this week. On September 21, 1988, ___ advised that the 150,000 DRAMS had arrived in the U.S. today, were expected to clear customs on Thursday, September 22, 1988, and were to be delivered by TEDDY BEAR on Friday. On September 22, 1988, ___ advised that he had heard nothing else about the shipment of DRAMS expected to be arriving this week. He advised that the circuits usually arrive via Flying Tigers or JAL, and that the paperwork accompaning the parts usually has "parts for resale, not taxable" written on it. On September 23, 1988, advised that the 150,000 unit shipment of DRAMS had arrived at Atari under Northwest Air Bill Enclosed was a copy of a facsimile to L.J. Liu/Atari Manufacturing, from "will air 50,000 64x4." Although the shipping documentation stated the total count was 15,000 DRAMS, 6000 NEC and 9000 NS, the actual count was 60,000 NEC and 90,000 NS, for a total of 150,000 The DRAMS were delivered in a two tone blue Astro Van with license plate Source feels that the number claimed, 15,000, was a deliberate attempt by Atari to cover up the actual amount, 150,000 coming in and that if confronted, they would claim they made a mistake by leaving off a zero. The actual value of the DRAMS is 2½ to 5 million dollars,

and they are being sold to Koral.



1

The following investigation was conducted by SA

AT CUPERTINO, CALIFORNIA

FEDERAL BUREAU OF INVESTIGATION

				Date of tr	anscription	10/28/88
			1			
1196 conta	Borregas Avendacted the FBI	ue, telephone n and furnished t	umber 408-74 he following	15-4319, tel	lephonica	ooration, illy
then had t "doir also and c	erning copyrig stated that a toldth ng something l stated that he deliver	d been working of violations of guard employees the had contained by the shipping was told to rest of Sun Micro Syef Financial Of	n a computer had recentl cted the FBI the-femove all person	<pre>bulletin b y quit, and told t Russians." ersonal and vas told to</pre>	ooard. L d before them Atar This emp Atari ic do this	he left, ri was ployee dentification by
FBI, of ex glad would on th that in an else	nature. But would xplaining anyt to set up app d like to talk he up and up a ny investigati . If what thi	the first time because informalike to state to hing the FBI had been too In	tion may have hat Atari we sa concern anyone in the point on the case any laws and check see told the	ye been furnould welcome with, and ne company Atari always. I will be serial number FBI is true	nished to e the opp wo that the ys does e also fee tems, wou ers or ar	o the cortunity could be FBI everything Is sure uld cooperate nything
		· · · · · · · · · · · · · · · · · · ·				
estigation on	10/18/88	at San Jo	se, Califor	nia	_File #S	F 87A-40454-13
_{сл} Г	<u>.</u>	the same			10/24	/88
SA		mmr		Data district	10/24	/ 00

This document contains neither recommendations nor conclusions of the FBI. It is the property of the FBI and is loaned to your agency; it and its contents are not to be distributed outside your agency.

*U.S.GOVERNMENT PRINTING OFFICE:1988-202-044:81030

FEDERAL BUREAU OF INVESTIGATION

Date of transcription $11/3/88$
1
On September 8, 1988, a Confidential Source furnished the following information:
He has
•
Investigation on 9/8/88 at Santa Clara, California File * SF 87A-40454 28
/1mw_Date dictated 9/9/88

This document contains neither recommendations nor conclusions of the FBI. It is the property of the FBI and is loaned to your agency; it and its contents are not to be distributed outside your agency.

†U. S. GOVERNMENT PRINTING OFFICE: 1988_202-044:81030

SF 87A-40454 LLF/1mw

Continuation of FD-302 of Conf	idential Source/1mw	, _{On} 9/8/88 _{Page} 2
		, 5
from oversea	rce remembers that one of the s on 1988, was sold to lifornia. Source was told to	o Sun Micro Systems in
	which had an Atari logo o	on them. When Source
cashier's ch the payee's Circuits com named Koral normally arr Since May th week. Becau are handled, them. When	ing in from overseas are command a company named Classic live via a delivery company names special shipments have been seen the circumstances under Source has always felt that he also made the statement that	shipments of these Integrated monly sold to a company Performance. The shipments amed Teddy Bear Air Express. een arriving about once a r which these arrivals t something was wrong with he appeared
Sou	rce does not feel that employ	vees from Atari are stealing
these chips,	because the first shipment	that went to Sun Micro
to come down shipment. I Circuits fro and in Taiwa software box arrive, all Atari la shipping dec corporate di such as PCB	n they are repackaged in falces, and shipped into the Unites, and shipped into the Unites, and shipped into the Unites, prior to their resale larations which Source has sivision, have contents of the kits or Software. The check from Sun Micro Systems	was expecting an important hasing these Integrated Japan for shipment to Tiawan, se containers such as ted States. Once they count the chips, and remove in the United States. The een, which come from the packages listed with items that, before he was told to
Israel, New these Integr \$7 a piece, Atari is not importing an	noted it had been deposited York, New York. He is aware ated Circuits are being pure and are being resold by Atar doing well financially, and selling these circuits to sees most often on the docum. Those individuals along appear to be directing the	from talk at Atari, that hased for approximately i for up to \$65 a piece. Source feels that they are make a profit. The names ents are and and

SF 87A-40454 LLF/1mw

Continuation of FD-302 of	Confidential Source/lmw	, on <u>9/8/88</u>	, Page	<u>3</u>
	Source furnished copies of the	following:		
showing on May 2	1) Atari shipping declaration shipment of 322,795 PCBkkits to 2, 1988.		Texas,	
	2) Atari shipping declaration nowing shipment to Styra of 5,000 on June 16, 1988.		r,	
showing dated Au	3) Atari shipping declaration shipment to Styra of 156, 109 pages 10, 1988.		r blank	<u>:</u>
	4) Atari shipping declaration to Styra/Koral for 10,000 part agust 24, 1988.		ng	
signatu	5) Atari sign in register date		ng	

SF 87A-40454 LLF/mmr

1

The following investigation was conducted by SA
AT SAN JOSE, CALIFORNIA
On September 27, 1988, advised that was heard saying that Atari was under investigation for export or import violations. told source that "first loyalties lie to Atari first."
On September 27, 1988, Atari received a shipment of
50,000 parts marked Micron Technologies,
They made a sale to MP Systems and Koral International. An Atari
DRAMS out of an Atari box and put them in an Adidas
shoe box, acting like he was pulling off a drug deal.
On September 29, 1988, advised that a shipment of DRAMS had arrived via Teddy Bear Express, under air bill This consisted of eight cartons of 64k and one mega byte DRAMS, packed in a box labeled 1040 Computers. There was a telex "To from LIU, Atari."
On September 30, 1988,
On October 13, 1988, advised that officials at Atari were now putting transaction numbers on cashier's checks they were receiving, along with the name Atari, and that they were no longer putting Styra as the company name on documents they were selling the DRAMS to, but were putting the actual company name.
Also on October 13, 1988, 5000 one mega byte DRAMS were sold to Product Plus, and Atari received a Bank of America's cashier's check number in the amount of \$131,252.00.

SF 87A-40454 LLF/mmr

1

The following investigation was conducted by SA
AT SUNNYVALE, CALIFORNIA
On October 18, 1988, San Francisco
advised that Atari employe stated that he had "been
told a story that the FBI was investigating Atari, and that if he
found out that these people (at Atari) have not been
telling him the truth, he wanted to talk about things, and be put
in touch with the right people." bf all the
paperwork on sale of the DRAMS and stated

Since Atari does not do any manufacturing in the United States, they would have no reason to bring integrated circuits (IC's) into the country. In source's opinion, the manufacturer of the IC's such as Fujitsu, would be very upset to know that Atari was reselling their product.

87A-40454 = 23

SF 87A-40454
The following investigation was conducted by SA
AT SUNNYVALE, CALIFORNIA:
On November 8, 1988, San Francisco advised that something appeared to be going on at Atari at night because there were tire tracks in the dust inside the building, coming through the front door on the south side of the building. That door is never used during the day. Even the mailman asked what was going on. Source feels that they are probably moving the DRAMS in and out at night because they do not want source to know about the sales.
On November 9, 1988, advised that
Atari Distribution, knows about Atari's DRAM distributor system, and when she heard there might be an ongoing investigation, she stated "It's about time." Source also advised that of Atari, and several other individuals in management, were selling their Atari stock shares out a little at a time. Another Atari employee, and source advised that she also knows about the incoming shipments of DRAMS. Source also advised that Atari was shipping out software games under an old copyright agreement to Federated stores in City of Commerce, California so they would not have to pay as much for the software under a new agreement.
On November 10, 1988, advised that three shipments of Atari software had gone out to Federated stores in Commerce City on November 9, 1988.
1) Truck number consisting of 1648 cartons.
2) Truck number consisting of 1358 cartons.
3) Truck number consisting of 1264 cartons.
These shipments were authorized by
Source additionally advised that stated that there had been a lot of high level meetings concerning the DRAMS that was
importing into the country. said that she thought that "they were up to no good", and that she considered to be a crook.

SF 87A-40454 LLF/mmr

2

Source further advised that Atari had purchased the copyrights to computer games manufactured by Namco-American, Incorporated, including "Ms. Pacman" and "Pole Position", and that in order to avoid paying a dollar royalty on each game, they were transferring the games to Federated stores to sell. Ninety-one thousand had already been shipped out and another one hundred thousand was scheduled to go out.

SF 87A-40454	
LLF/mmr <u>1</u>	
AW	a. 🗆
The following investigation was conducted by	SA
ATT CHANGE OF THE CALL THE CAL	
AT SUNNYVALE, CALIFORNIA	
On November 15, 1988, San Francisco	
advised that a ten million dollar shipment of DRAMS was	s being
sold to a company called United Micro Electronics. The	
that Atari had bought a bad batch of DRAMS, and was try	<u> ing to</u>
dump it off on someone else. The parts had	
printed on them.	
On November 17, 1988,advised t	hat
who had Atari's subsidiary Feder	rated, had
been attempting to purchase parts from Motorola, and wh	nen 💮
found out he could not get the parts from Motorola, sta	
would purchase them from Atari. The Motorola salesman	said that
he could not because Atari was not an authorized distri	ibutor with
a license, but still indicated he would be able	
whatever he wanted from Atari.	-

SF 87A-40454 LLF mmr

1

The following investigation was conducted by

AT SUNNYVALE, CALIFORNIA:

On November 25, 1988, San Francisco advised that the incoming shipments of DRAMS appeared to have stopped, and that there was no activity re their sale. However, the special room set up to receive the DRAMS still had a lot of product in it.

87A-40454- 26

SF 87A-40454 LLF/mll

<u>1</u>

V .
The following investigation was conducted by SA
AT SAN JOSE, CALIFORNIA
On October 18, 1988, U.S.Customs Agent, advised that the U.S. Government honors the Japanese Ministry International Trade and Industry (MITI) export requirements and that if there were trade restrictions on exports from Japan to Taiwan, the U.S. would honor those restrictions, such as prohibited import into the U.S. after sale to Taiwan.
Agent further advised that, according to U.S. Customs Representatives in Japan, no legal action had ever been taken for violations of this agreement. Also, if a company imported integrated circuits into the U.S. and claimed that they were software, this would be a technical violation of Title 18, U.S. Code 542, but unless there was duty on the integrated circuits being brought into the country, depriving the U.S. of funds, no prosecution is usually attempted.
On October 25, 1988, Agent advised that he had determined through an examination of Atari's records, that from May, 1988 through October 15, 1988, 100 shipments had been brought in by Atari through the airport, and 200 had been brought in through the Oakland Seaport.

	87A-40454
LL	mll
¥	(a

<u>1</u>

The following investigation was conducted by SA
AT SAN JOSE, CALIFORNIA
On November 16, 1988, U.S. Customs Agent advised that the inspections of incoming shipments of incoming Atari products had disclosed no unauthorized entries.
On December 2, 1988, December 16, 1988, and January 10, 1989, U.S. Customs Agent advised that further inspections of shipments had still disclosed no discrepancies in incoming computer products.

87A-40454-28

SF 87A-40454 LLF/mll

1

The following investigation was conducted by SA
AT SUNNYVALE, CALIFORNIA
On October 26, 1988, advised that two to three million dollars worth of 256K DRAMS had been delivered at Atari that day by Teddy Bear Express, and that they were packed in a Motorola box and arrived on a pallet of four boxes. Source advised that they were being kept under tight security in the "special" room. The key to the room was being kept in There was a log which was kept to show who went in and who went out of the room. This paperwork has normal flow of business at Atari. Teddy Bear Express is used to handle the expensive items like the DRAMS, but normal Atari products are shipped in by Kuehne and Nagel. Before Atari started bringing in the DRAMS, Teddy Bear Express was not used a shipper.
On October 28, 1988, advised that a shipment of Toshiba DRAMS had arrived from Irving, Texas, and were delivered by CWX. a subsidiary of T & T Trucking in a trailer with on it.
Source furnished copies of the following documents:
1. Chip Room Security Procedures
2. Inventory List (2 pages)
3. Import Log 9/21/88
4. Original Ship Declaration
5. Kuehne & Nagel Delivery Receipt, File
6. Teddy B-Air Freight Delivery Receipt
7. Atari Security Sign-In Register Dated 9/12/88
8. Dove Packing List Dated 9/28/88
9. Kuehne & Nagel Delivery Order Dated 10/10/88, Carrier: Flying Tiger

SF 87A-40454 LLF/mll

<u>2</u>

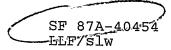
- 10. Kuehne & Nagel Delivery Order Dated 10/10/88, Carrier: United Airlines
- 11. Atari Shipping Declaration Shipped to MP SEPTEMS, Dated 9/12/88
- 12. Atari 1988 1st Quarter Report
- 13. Atari 1988 2nd Quarter Report

SF 8/7A-40454 CLEXM11 1	
The following investigation was conducted by SA SUNNYVALE, CALIFORNIA	
On November 7, 1988, advised that two transactions regarding sale of integrated circuits (IC's) had taken place, and that it appeared that an attempt was being made to clean out the special room the DRAMS were stored in. One huge box of DRAMS went to MP Systems, although the paperwork indicated it was going to Styra. The other shipment went to Koral.	
Source also	
advised that no new DRAMS were being shipped in.	
Source stated that Federated Stores, a retail outlet for TV's and computers, owned by Atari.	
On November 8, 1988, advised that no new shipments of DRAMS had gone in or out, but that a large quantity of software games had been sent down to the main distribution warehouse in City of Commerce, outside Los Angeles. This was sent via Schneider Trucking Company and consisted of:	
Truck 1 Seal 1,460 cartons at 72 pieces per carton	
Truck 2 Seal 1,330 cartons	
Truck 3 , Seal 1,275 cartons	
Source heard that the software was being transferred to Federated Stores so that Atari could avoid paying eight million dollars.	

SF 87A-40454 LLE Mll	<u>1</u>
The	following investigation was conducted by SA
AT SUNNYVALE,	CALIFORNIA
Bear Trucking Atari being a importing act asked for the last	November 17, 1988, advised that Teddy g Company had gone out of business within one week of aware that there was an investigation into Atari's civities. When Atari e bookkeeping records, a them and said that had them. made it known, that whatever happened, he was only s. Source feels that is

SF 8/7A-40454
LLF mll <u>1</u>
The following investigation was conducted by SA
AT SUNNYVALE, CALIFORNIA
On January 19, 1989 furnished a copy of dated September 8, 1988, from
concerning a shipment of 1 Meg DRAMS from Japan to the U.S.
<u>indicate 15.000</u> pieces were in the shipment,
and a different the total as 150,000 and Atari
Part Number

87A-4045H- 351



1

The following investigation was conducted by SA
AT SUNNYVALE, CALIFORNIA
On March 1, 1989, advised that all incoming shipments of DRAMS into Atari had ceased.
Source also advised that Atari was suing Nintendo for copyright infringement.
Source advised that
of Atari.
has recently Atari.
On March 10, 1989, advised that Atari was planning to sell its subsidiary "Federated", apparently due to losses incurred by the corporation because of the shortage of DRAMS. Some of the individuals importing large quantities of DRAMS into the United States transferred to Atari. In sources's opinion, Atari is doing something sneaky with taxes on the above sale of "Federated."

SF 87A-40454

1

The following investigation was conducted by SA

AT SAN JOSE, CALIFORNIA

On March 28, 1989, United States Customs, advised that no fraudulent shipments of incoming Atari products had been detected in recent inspections.

b6

b7C

In Reply, Please Refer to

File No. 87A-40454

FBI CASE STATUS FORM

	. Date: 5/15/89	
То:	U.S. Attorney JOSEPH P. RUSSONIELLO (Name and Address of USA)	,
From:	RICHARD W HELD (Name of Official in Charge and Field Division) (Signature of Official in Charge)	
RE:	UNSUB(s): Illegal Importation and Sale of Integrated Circuits by Atari (Name of Subject) Corporation	Sex
You are	e hereby advised of action authorized by AUSA (Name or USA of AUSA)	
on info	ormation submitted by Special Agent on on	<u> </u>
(Check	c One)	
□x	Request further investigation	b 6
0	Immediate declination	b7C
	Filing of complaint	
	Presentation to Federal Grand Jury	
	Filing of information	
	Other	
For vio	olation of Title, USC, Section(s)	
Synops	sis of case:	
	and U.S. Customs' Agents and that source information and investigation had determined that Atari Corporation was importing 256 k Drams into the U.S. in false packing containers, and without proper import documents in violation of U.S. import laws and contrary to import agreements between the U.S. and the Japanese Ministry of Industry and Trade. Atari purchases large quantities of Drams from Japanese manufactures for use in their Taiwanese manufacturing plants. Purchasing in Taiwan allows Atari to obtain the Drams at a greatly.	2 d

SF 87A-40454 LLF/mk

reduced price. There are strict import quotas on the Drams, because of Japanese flooding of the market in years previously but there are no import duties. By Shipping the Drams into the U.S., Atari can thereby increase the price by approximately four times their purchase price. The original manufactures, whether Fujitsu or Mitsubishi would not be allowed to import this quantity at this price into the U.S., because this practice stifles U.S. manufacturers.

Investigation determined that Atari was importing large quantities, 150,000 or more a week into the U.S. since May, 1988. None were declared through U.S. Customs, and it appears telexes and telephones were used to order specific quantities and in furtherance of this scheme.

Based on the above, AUSA stated that he would consider prosecution of this matter under Wire Fraud Statutes or 1001 Falsification of Import Documents.

b6 b7C SF 87A-40454 LLF/slw

<u>1</u>

The following investigation was conducted by SA
AT SUNNYVALE, CALIFORNIA
On April 24, 1989, advised that he had learned that was no longer at Atari as but had been moved over to Federated Stores. The new was work.
On April 27, 1989, advised that instead of his prior statement about no longer being at he had learned that was
Source further advised that he had determined that had been along with head of purchasing. Also that is now the guard in the main lobby.
On May 8, 1989, advised that he had spoken with current Atari employee, telephone number (415) 854-1954, and feels that she might be approachable and would be able to furnish information pertinent to this investigation.
On May 9, 1989, advised that the shipments of DRAMS coming in from overseas had started again. The integrated circuits were once again being put in the special room and outside individuals were coming in to make buys.

SF 87A-40454 LLF/slw

<u>1</u>

The following investigation was conducted by SA

AT SUNNYVALE, CALIFORNIA

On May 22, 1989, advised that he had heard that Atari's as well as other high ranking Atari employees, were under directions of Atari attorney's to not discuss or say anything about accusations by former employees regarding incoming shipments of DRAMS, and to not talk about the employees who made those accusations.

Memorandum



: SAC, SAN FRANCISCO (87A -40454) $\ensuremath{\mathscr{C}}$ Date 6/5/89

From:

b6 b7C

Subject: Unaut (8)

Illegal Importation o dale of Internated Circuits by ataxi ITSP 00. SP

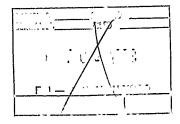
The case agent of captioned matter has been totally involved in a Group II UCO entitled "CLUTCH CARGO" and therefore was unable to conduct any investigation re captioned matter.

/2/- San Francisco

87A- 40454 35X1

1

Č	SF 87A-4045 LLF/kmr	4		<u>1</u>		
	T	he following	investi	gation was	s conducted	by SA
	AT SAN JOSE	, CALIFORNIA				
	was would be Au there. Ata	<u>aust 17. 19</u> 89	om Atari Atari, Aly going	although	is now sup	his last day posed to be is still



SF 87A-40454 LLF/kn

<u> </u>	
The following investigation was conducted by SA	
AT SUNNYVALE, CALIFORNIA	
On September 19, 1989, advised that Atari was probably going out of business and might be shutting down soon.	

87A-40454-

Memorandum



: SAC, SAN FRANCISCO (\$714-40454) P

9/29/89

From:

Subject: Unsub(s); Illegal Importation & fall of IC's

Due to the case agents continued involvement in a Group II UCO entitled "CLUTCH CARGO" active investigation was not conducted in captioned matter.

b6

b7C

San Francisco

87A 40454 38

Earnings

Atari blames Nintendo for slump in profits

By Mike Langberg Mercury News Staff Writer

Call it "Video War," the unending real-life battle between videogame competitors Atari Corp. of Sunnyvale and Nintendo of Japan.

Atari hasn't been winning lately, and that was shown Monday when the company reported negligible second-quarter profits.

Net income tumbled 94 percent to \$327,000, or 1 cent a share, for the three months ended July 1 from \$5.6 million, or 10 cents a share, in the same period of 1988. Sales dropped to \$82.7 million from \$102.5 million.

Atari, which makes personal computers and video-game equipment, blamed unfair competition from Nintendo — which controls 85 percent of the U.S. home video game market — and currency fluctuations, which reduced the value of computer sales in Europe.

"Video game sales, primarily in the U.S. market, remained depressed as a result of the alleged unfair monopolistic practices of an international competitor, which are now the subject of litigation," said Sam Tramel, president and chief executive officer of Atari, in a prepared statement.

Atari sued Nintendo earlier this year, charging that Nintendo was monopolizing the home videogame market by refusing to allow independent software companies to adopt popular Nintendo games for use on other systems, including Atari. The suit is scheduled for trial next year in San Francisco federal court.

For the first half of 1989, Atari reported net income of \$3.6 million, or 6 cents a share, on sales of \$171.5 million, compared with net income of \$11.2 million, or 19 cents a share, on sales of \$200.8 million in the first half of last year.

SF 87A-40454

1

—
The following investigation was conducted by SA
AT SUNNYVALE, CALIFORNIA:
On October 11, 1989 furnished the attached newspaper article re Atari's report of net income loss, which Atari is blaming on the unfair competition from Nintendo.

SF 87A-SF-40454 LLF/kn

1

The following investigation was conducted by SA
AT SAN JOSE, CALIFORNIA
On 2/14/90 Agent U.S. Customs advised that he had been reassigned investigation in this matter concerning possible U.S. Customs violations. He was advised that due to writers full time assignment on a car theft case, no recent investigation had been done, but that a portion of the investigation had been referred to IRS Agent was writers understanding that was in the process of obtaining Subpoenas for bank records and checks allegedly issued to Atari for integrated circuits. advised that he would contact and would keep writer advised of the status of the investigation.
On 4/14/90 advised that submoenas for bank records re this investigation, and that this process with the US Attorney's office. On the same date writer contacted SA Brooklyn Queens RA and requested assistance in locating the National Bank of Israel, where one of the checks in the amount of 8 million dollars was allegedly deposited by Atari. SA advised that the only bank with a similar name was the Israel Discount Bank of New York, and that a subpoena would be required for information. SA advised that he would obtain suppoenas from AUSA for this and check number received by Atari

87A- 4045440

SF 87A-SF-40454 LLF/11f

1

The following investigation was conducted by SA
AT SAN JOSE, CALIFORNIA
On 7/23/90 US Customs Agent advised that he had interviewed Sunnyvale, CA concerning his purchase of Integrated Circuits (IC's) from Atari in 1988. advised that his company used to assemble computer boards for software packages and that he had made two purchases of IC's from Atari. However these had been brokered by a company in Morgan Hill named Products Plus, where he had dealt with a His purchases were in the amounts of \$132,000 and \$133,000. did not consider it unusual that he was purchasing IC's from an OEM, because it is common for OEMs to sell products that they have excesses of.
AT MORGAN HILL, CALIFORNIA
On 9/27/90 Products Plus, was interviewed in advised that the only ICs he had ever brokered were out of Atari and that he had only sold three or four accounts. These were for a customer named at Tronics and a company in Ios Angeles named Pacific Engineering. dvised that he had a long association with Atari, and that is was his understanding that they were selling off excess ICs obtained from their off-shore manufacturing facilities. During this time period, the ICs were in extremely short supply, and companies were willing to purchase from any source. Atari kept the ICs in a special room at their facility, and only sold them when they received the money right on the spot. A security guard and or (name unrecalled) who were in purchasing, were always present to count the ICs and receive the money. However was aware that the Tramiels had final approval over all the sales and that they signed all the purchase orders. thinks the IC were shipped in from Atari's facility in Taiwan, and that Atari only liquidated about 100,000 ICs.
AT SAN JOSE, CALIFORNIA
On 10/1/90 US Customs Agent advised that he had contacted former owner of Teddy Bear Freight, and that once
had located bills of lading for the Atari shipments, he would set up an interview.

874-40454-41

SF 87A-SF-40454 LLF/llf

The following investigation was conducted by SA
AT SAN JOSE, CALIFORNIA
Agent U.S. Customs, was contacted 11/14/90 and 12/7/90 concerning the transportation and import documents he was attempting to obtain from Teddy Bear Freight. advised that he had made several contacts with the Oberlanders but as yet had not received the documentation.
On 1/7/91, Agent advised that despite repeated contacts with the Oberlanders, he had as yet been unable to obtain their records re delivery to Atari Corporation. He further advised that because of the difficulty in obtaining these records, he was considering turning this case over to Customs civil division, who would then audit Atari Corporation's books. advised that once a decision was made he would advise the FBI.

b6 b7С





United States Attorney Northern District of California

16th Floor Federal Building, Box 36055 450 Golden Gate Avenue San Francisco, California 94102 Branch Office: 280 S. First Street, Room 371 San Jose, California 95113

January 10, 1991

Supervisorv Special	Agent
Attn: S/A	
Federal Bureau of Inv	vestigation
P.O. Box 28402	
San Jose, California	95159-8402

b6 per FBI b7C

Robert M. Keck
Resident Agent in Charge
Attn: S/A
United States Customs Service
280 South First Street, Room 190
San Jose, California 95113

'C

Re: Investigation of Atari Corp.
FBI file number: 87 A 40454
Customs file number: SN08TR9SN001

Dear Messrs.

This is to inform you that on January 8, 1991 this office closed the above-captioned matter. It is the judgment of this office that criminal prosecution is not warranted. If you have any questions concerning this declination, please do not hesitate to contact me.

Very truly yours,

WILLIAM T. McGIVERN, JR. United States Attorney

Supervisory Assistant.
United States Attorney
Chief, San Jose Office

SHJ:da cc: File

Memorandum





To : SAC, SAN FRANCISCO (87A-40454) C

Date 1/17/91

From:

SA

Subject:

UNSUB (S):

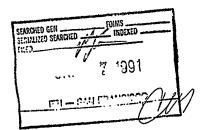
ILLEGAL IMPORTATION AND SALE OF INTEGRATED CIRCUITS

BY ATARI CORPORATION

ITSP OO: SF

On 1/16/91 US Customs agent advised that he was referring captioned case to US Customs civil division for audit. He stated that if during this process violations of a criminal nature are found, that the information would be referred back to him. In view of this information, it is recommended that this case be closed until such a time as the audit discloses evidence of a criminal violation.

LIF/11f (1)



FEDERAL BUREAU OF INVESTIGATION FOIPA DELETED PAGE INFORMATION SHEET

No Duplication Fees are charged for Deleted Page Information Sheet(s).

Total Deleted Page(s) ~ 7

Page 54 ~ Duplicate

Page 56 ~ Duplicate

Page 58 ~ Duplicate Page 60 ~ Duplicate

Page 61 ~ Duplicate

Page 62 ~ Duplicate Page 63 ~ Duplicate